

CORPORATE AND POSTAL BUSINESS LAW SECTION  
LAW DEPARTMENT



February 10, 2023

Hon. Erica A. Barker, Secretary  
Postal Regulatory Commission  
901 New York Avenue, NW, Suite 200  
Washington, DC 20268-0001

Dear Ms. Barker:

In accordance with Commission Order No. 6080, issued January 4, 2022 in Docket No. MT2022-1, the Postal Service hereby submits the attached USPS Connect Local Mail market test data collection report for Fiscal Year 2023, Quarter 1.

If you have any questions, please do not hesitate to contact me.

Best regards,

Nickolas Card  
Attorney  
Pricing and Product Support

## PRC REPORT FY23 Q1

**PROGRAM:** USPS Connect Local Mail Market Test

**LAUNCH DATE FOR MARKET TEST:** January 9, 2022

**TIME PERIOD OF EVALUATION:** October 1, 2022 through December 31, 2022 (includes nationwide data by Area)

**DESCRIPTION:** USPS Connect Local Mail is a First-Class Mail product focused on local document delivery that accepts payment using Click-N-Ship, requires customers to submit mailpieces at Destination Delivery Units (DDUs) or by carrier pick-up in line-of-travel (LOT), and offers same-day or next-day delivery to such customers.

### METRICS:

#### 1) Total USPS Connect Local Mail Revenues, Disaggregated by Geographic Area

USPS Connect Local Mail Revenues		
Geographic Area	Revenue	% Revenue
Atlantic	\$106.20	0.4%
Central	\$129.80	0.5%
Southern	\$22,647.15	95.0%
WestPac	\$958.75	4.0%
Total	<b>\$23,841.90</b>	<b>100.0%</b>

Source: Click N Ship, Informed Visibility

#### 2) Total USPS Connect Local Mail Volume, Disaggregated by Geographic Area and Acceptance Method

USPS Connect Local Mail Volume				
Geographic Area	Volume	% Volume	Dropped-Off	Picked-Up
Atlantic	36	0.4%	29	7
Central	44	0.5%	38	6
Southern	7,677	95.0%	7,432	245
WestPac	325	4.0%	306	19
Total	<b>8,082</b>	<b>100.0%</b>	<b>7,805</b>	<b>277</b>

Source: Click N Ship, Informed Visibility

#### 3) Attributable Costs Incurred by USPS Connect Local Mail

The total attributable costs related to the provision of USPS Connect Local Mail during the quarter equal \$15,921.54.

#### 4) Administrative and Start-Up Costs

The administrative and start-up costs for USPS Connect Local Mail during the quarter equal \$5,000.